

MEMBERSHIP APPLICATION (2018)

Name of Applicant _____

(Organization, Trade Commission or Association)

Address _____

Postal Code _____ Telephone _____

Fax _____ E-mail _____

Website _____

Designated Representative (& Title) _____

Alternate (Local Representative) _____

Please check (✓) one of the following:

Dues are pro-rated by month (or any part thereof) for parties that join the Association during the year.

_____ CORPORATE MEMBERSHIP

Corporate Members are individuals, partnerships, corporations, proprietors, businesses or firms whose principal business is the sales and marketing of imported wine, spirits and/or beer. This includes trade commission and embassy officials. Corporate Members have voting privileges.

When a member company owns or is owned (in whole or in part) by an affiliated company which is run independently and only has one membership, the membership fee shall be based on the combined sales of all companies comprising the group of companies owned. Should a company wish to retain individual memberships for multiple companies which they own, they may do so and continue to be assessed based on the sales of the individual companies.

2018 Annual Dues -- Please check (✓) appropriate box:

- | | |
|---|------------------------------------|
| <input type="checkbox"/> Corporate 1: Annual case sales of up to 99,999 | \$1,375 per year +HST (\$1,553.75) |
| <input type="checkbox"/> Corporate 2: Annual case sales of 100,000 to 199,999 | \$2,100 per year +HST (\$2,373) |
| <input type="checkbox"/> Corporate 3: Annual case sales of 200,000 to 499,999 | \$3,150 per year +HST (\$3,559.50) |
| <input type="checkbox"/> Corporate 4: Annual case sales of 500,000 or more | \$3,650 per year +HST (\$4,124.50) |

_____ ASSOCIATE MEMBERSHIP

Associate Members are parties involved in the marketing of imported wine, spirits and/or beer, but not on a full-time basis. Associate Members do not have voting privileges. Suppliers may apply for Associate membership provided that they are actively represented in the Ontario marketplace by a Drinks Ontario Corporate Member in good standing.

2018 Annual Dues

\$1,200 per year +HST (\$1,356)

SUPPLIER MEMBERSHIP - CORPORATE

Supplier Members are beverage alcohol supplier companies supplying product into the Ontario market. A Supplier may select Associate (non-voting) or Corporate (voting) Membership. Corporate membership may be selected by suppliers actively represented in the Ontario marketplace by a Drinks Ontario Corporate Member in good standing. If, during the calendar year, the relationship between a Supplier (Associate) Member and its Corporate Member representative ceases for any reason, and the Supplier (Associate) Member is no longer represented by a Corporate Member in good standing, the Supplier (Associate) Member must then become a Supplier (Corporate) Member with pro-rated membership dues applicable.

2018 Annual Dues

\$1,375 per year +HST (\$1,553.75)

SUPPLIER MEMBERSHIP - ASSOCIATE

Supplier Members are beverage alcohol supplier companies supplying product into the Ontario market. A Supplier may select Associate (non-voting) or Corporate (voting) Membership. Corporate membership may be selected by suppliers actively represented in the Ontario marketplace by a Drinks Ontario Corporate Member in good standing. If, during the calendar year, the relationship between a Supplier (Associate) Member and its Corporate Member representative ceases for any reason, and the Supplier (Associate) Member is no longer represented by a Corporate Member in good standing, the Supplier (Associate) Member must then become a Supplier (Corporate) Member with pro-rated membership dues applicable.

2018 Annual Dues

\$1,200 per year +HST (\$1,356)

What is the nature of your organization?

- Sole proprietorship**
- Partnership**
Please list names of partners (individuals or corporations)

_____	_____
_____	_____
_____	_____

- Corporation**
Please list names of officers, directors and shareholders

_____	_____
_____	_____
_____	_____

- Other** (Stakeholder Organization, Trade Commission or Industry Association)

_____	_____
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Has any person named above ever applied for or held a license in Ontario, either as an individual, a member of a partnership, an officer, director or shareholder of a corporation?

Yes No

If yes, please provide details below

Has any person named above ever been refused a license or had a license revoked by the Alcohol & Gaming Commission of Ontario (AGCO) or any other provincial liquor commission in Canada?

Yes No

If yes, please provide details below

Do any of the persons named above currently have any financial interest (director or indirect) in an establishment licensed by AGCO?

Yes No

Do you hold a valid manufacturer's representative authorization issued by AGCO?

Yes # _____ No

What beverage alcohol manufacturers are you legally entitled to represent in Ontario?

Please provide approximate percentages of your organization's total business conducted through the following LCBO sales channels.

LCBO Purchase _____ Vintages _____

Consignment _____ Private Ordering _____

Please outline your reasons for seeking membership in Drinks Ontario:

Please provide the names and email addresses of individuals you wish to subscribe to our email database:

Suppliers and media often consult the Drinks Ontario Member Database to inquire about product representation. If you wish, please indicate which brands you represent in the Ontario market and their category/sub-category. Attach additional sheet if required. (This is optional):

It is agreed that the Applicant, if granted membership by Drinks Ontario's Board of Directors, will honour all of the obligations and requirements contained in the Constitution of the Association.

Signed _____ **Dated** _____

Please submit your completed Application via email to:

[mailto: rick.hall@drinksonario.com](mailto:rick.hall@drinksonario.com)

Once approved, membership, payable by cheques to *Drinks Ontario* can be mailed to:

Drinks Ontario
58 Aberdeen Avenue
Toronto, ON
M4X 1A2