



## **On-Premise Wine Sales Representative (GTA)**

\$60-\$100,000 a year - Full-time, Permanent

The Case for Wine is a family-owned Wine Agency supplying quality products to the LCBO and restaurants for over 20 years. Specializing in superb selections from France, Italy, California and Spain, our mission is to connect our clients with some of the finest wines from renowned wine-producing regions, delivering exceptional service and an unforgettable experience.

Are you an experienced wine buff with an appetite for high-end wines from France, Italy, Spain and California? Do you have a skill for sales and building strong client relationships? If so, we have an exciting opportunity for you to join our dynamic, luxury wine company as an On-Premise Sales Representative for the Greater Toronto Area.

### **Requirements:**

Drive sales through various channels, including email, text, phone, and social media and in person tastings.

Build and maintain strong relationships with clients, leveraging your existing network and cultivating new connections.

Utilize your wine knowledge to provide clients with expert recommendations and an exceptional buying experience.

Stay up to date with our latest offerings and industry trends to effectively communicate the value of our products.

In-depth knowledge of high-end wines, particularly Bordeaux, Burgundy and California

Strong communication and interpersonal skills.

Minimum 5 years relevant Sales experience.

Existing clientele base interested in purchasing luxury wines (not required, but a definite advantage).

Passion for wine and a genuine interest in sharing that passion with others.

Self-motivated and driven, with the ability to work independently and manage your own schedule.

### **Ideal Candidate:**

The ideal candidate for this role is someone who is passionate about wines, possesses a deep understanding of luxury wine offerings, and thrives in a flexible entrepreneurial work environment.

***Please submit your resume to [info@thecaseforwine.com](mailto:info@thecaseforwine.com)***

*The Case for Wine is an equal opportunity employer. We encourage applications from individuals of all backgrounds who are eligible to work in Canada.*

We thank all candidates for their interest in The Case for Wine. We will reach out directly to candidates who are under consideration.